



## JOIN THE MARKET LEADER IN ULTRASONIC WELDING TECHNOLOGY

**Immerse yourself into the fascinating world of ultrasonic welding!** Herrmann Ultrasonics develops and builds machines that join plastics, packaging materials and nonwovens with ultrasonic vibration. This technology is suitable in many industries, such as medical, electronics, food and filtration. With nearly 520 global employees, based within 4 Headquarters and 23 Tech-Centers, we are represented in 20 countries worldwide. Become part of our dynamic team in the United States and apply as:

### Technical Sales Support METALS, IL

Come navigate our sales team through the world of ultrasonics, out of our modern North American headquarters in Bartlett, IL. As the TSS METALS, you will be responsible for offering presales and sales support. You will help with a variety of tasks such as lead generation, sales quotations, customer support on projects and prospect follow-up. To our customers you will become their trusted advisor and to the team you will be an integral part of keeping them on track and organized. Our advanced CRM system will allow you to manage projects successfully, aiding with consistent market research and inputting orders. We provide you with the fundamental tools that will lead you to create and promote our message clearly; ongoing educational classes, onsite training will help you gain in-depth knowledge of our products, partners and markets.

#### What makes Herrmann stand out:

- Family owned business
- Technology leader
- Investment in employee education through Herrmann Academy
- Rewarding business model with competitive benefits
- A respect for people, process and the planet

#### What sets you apart:

- Bachelor's degree in Business or related field
- Experience with CRM / ERP software
- Has excellent critical thinking as well as analytical skills
- Motivation and drive to push projects forward to achieve results
- Knowledge of Microsoft Office: key understanding of Outlook, Word, PowerPoint, Excel and degree of knowledge in lead generation tools



#### Vasko will be your colleague at Herrmann Ultrasonics.

#### What he enjoys most about working in the METALS

-  Remarkable team spirit
-  Global footprint
-  High probability of travel
-  Innovative spirit

Qualified candidates, please submit your resume with **Technical Sales Support, METALS** in the subject line to: [jobs@herrmannultrasonics.com](mailto:jobs@herrmannultrasonics.com)

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